



# AGENT NETWORK

# ABOUT US

<b>900+</b> Team Members	<b>\$974M</b> Annual Revenue	<b>60+</b> Agent Offices
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## AGENT NETWORK



## Our Solutions

### DOMESTIC



- Brokerage
- Managed Transportation
  - Carrier Negotiations
  - Freight Audit and Pay
  - Management Reporting
  - Inbound Vendor Management
- Specialized

### INTERNATIONAL



- Air and Ocean Freight Forwarding
- Customs Brokerage
- Order Management
- Trade Compliance

### ON-DEMAND



- Ground Expedite
- Air Charter
- International Airfreight
- On-Board Courier

Powered by PEAK™ Technology

# TAKE YOUR AGENT PARTNERSHIP TO NEW HEIGHTS

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## Culture

Actively give feedback and help shape the strategy and future of the company through the Ascent Agent Advisory Council.

## Earn More

Join the team that generates more than \$6M in new agent business annually, via Ascent's dedicated sales executives.

## PEAK™ Technology

Our PEAK™ technology provides simple work flow, robust reporting features, integrated load boards and predictive rating tools.

## Dedicated Teams

Receive support from industry professionals with an average of 15 years of experience in Carrier Setup, Operations, Pricing, Claims, Billing and Auditing.

## Sell More

As an asset-backed broker, Ascent helps you grow your business. All modes, all origins, all destinations – we've got you covered.

# CULTURE

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Actively give feedback and help shape the strategy and future of the company through the Ascent Agent Advisory Council.

## **ABOUT THE AGENT ADVISORY COUNCIL**

- Team up with fellow agent entrepreneurs to discuss best practices
- Provide input that transforms the Ascent agent network
- Quarterly gatherings to help to drive and influence initiatives

## **THE BENEFITS**

- Open communication fosters growth and trust
- Forward thinking leaders who encourage feedback and support an entrepreneurial spirit

# EARN MORE

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Join the team that generates more than \$6M in new agent business annually, via Ascent's dedicated sales executives.



- Average of four new proposals generated each year per agent
- Sales executives to help close big opportunities
- Proposal and pricing support



- Brand recognition to help source warm leads, win deals and retain clients
- Professionally branded sales collateral to support sales initiatives



- No capital investments
- Ability to focus on service without increased investment or resources

# PEAK™ TECHNOLOGY

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## TRANSPORTATION TECHNOLOGY FOR AGENTS

- Free easy-to-use interface
- Complete control and visibility of shipments
- Faster payment due to elimination of traditional paperwork processes
- Robust reporting
- Data-driven business insights
- API and EDI compatible

## QUICK AND EASY

- Order creation
- Search for capacity
- Track and trace
- Documentation upload and approval
- Real-time notifications



# DEDICATED TEAMS

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## PRICING

- RFI, RFP, RFQ and Spot Market
- Average of two hour turnaround

## CLAIMS

- Dedicated team to ensure claims are handled quickly and effectively to protect customer relationships
- One point of contact from start to finish

## CARRIER

- Average of 55 new carriers added per day
- Over 34,000 network carriers

## FREIGHT BILL AUDIT

- Commission payments - one day average turnaround with 99% accuracy
- Carrier payments – two day average turnaround with 99% accuracy
- Customer billing and supporting documentation – three days from deliver to invoice



# SELL MORE

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## ACCESS

- Ascent's expansive portfolio of multimodal resources
- Asset-backed truckload
- All modes – LTL, Dry Van, Temperature Controlled, Intermodal, Specialized, International and On-Demand

## LEVERAGE

- \$974M annual revenue
- #22 on 2019 Transport Topics Top Brokerages
- Top 100 3PL by Inbound Logistics

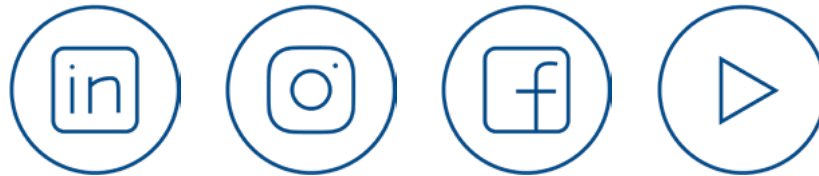
*"Since joining Ascent, my book of business has grown dramatically and I have become very confident and successful as an Agency owner. Working with a company that cares and participates in your daily goals, educates you, supports you and encourages you every step of the way makes a big difference in the drive to get better."*

*– Debbie*



# LEARN MORE

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